


December 12th, 2010

To whom it may concern:

I would like to recommend Mesa Pacific's services for anyone seeking professional real estate and mortgage services at bargain prices. When I started to investigate the listing of my residence on Delphinus Way, I was facing listing fees from \$10,000 to \$15,000. Bill Ray made me an offer I could hardly refuse. He cut the listing fees basically in half, and then promised to rebate the entire amount when I bought a replacement property in San Diego, provided it was a listed property in San Diego County. After just 10 days on the market, MPM delivered a buyer that paid top price for my property (\$5000 above appraised value). After several months searching for just the right property, we just now closed on our new residence at a price \$18,000 below appraised value, and I received the agreed upon cash rebate; so my listing charges were zero. Bill handled all of the details and both transactions went smoothly and closed in a timely manner.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Derek Punch', with a stylized, flowing script.

Derek Punch