

May 14, 2014

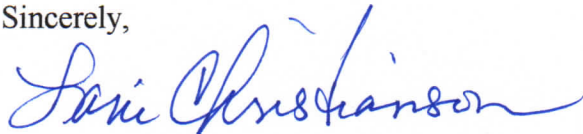
To Whom it May Concern:

Bill Ray was absolutely invaluable when it came time to sell my mother's rental property. My mother had passed away and I live a considerable distance from the area. Bill is very knowledgeable about the local real estate market and was able to provide me with the information I needed to make necessary decisions.

I listed the property with Bill and have been really happy with that choice. The property was in *really bad shape and needed a lot of work*. *Bill went way above and beyond what he needed to do* in order to help prepare the property for sale. He researched contractors, obtained estimates and oversaw the repairs. Bill continually sent me photos and updates, so I was well informed every step of the way.

Bill found a great buyer for the property and made the entire process very simple for me. I know I wouldn't have done nearly as well without him and it would've required a lot more effort on my part. I am very grateful to Bill for all he did.

Sincerely,



Lani Christianson